# **Revolutionizing Banking: The Impact of Back-Office Digitalization**

Banks lose \$10 billion every year because of inefficient back-office operations and manual processes.

The banking industry's behind-the-scenes operations are going through a radical alteration. Backoffice digitalization now leads the way to cut operational costs, optimize processes, and enhance customer service in banking.

Digital transformation in bank operations starts with upgrading core systems, adding automation, and using advanced tech like AI and cloud computing. This piece shows how banks revolutionize their operations through new technologies that optimize their work. You'll learn about the measurable effects on performance and customer satisfaction. The discussion also gets into security measures, compliance requirements, and ROI calculations that make digital transformation successful in banking.

## **The Evolution of Banking Back-Office Operations**

Banking back-office operations have changed remarkably in the last few decades. Paper-based systems have turned into highly automated digital processes. This evolution has changed how banks manage their internal functions.

## Traditional Banking Operations: Challenges and Inefficiencies

Traditional banking operations face major productivity challenges. Studies reveal that banks lose track of two employee hours daily in back-office operations <sup>1</sup>. A standard 1,000-person back office loses approximately CHF 1.34 million annually <sup>1</sup>. These problems include:

- Manual and micro-management issues
- Backlogs and low service level agreements
- Unfair work allocation and task distribution chaos
- Poor visibility and information flow

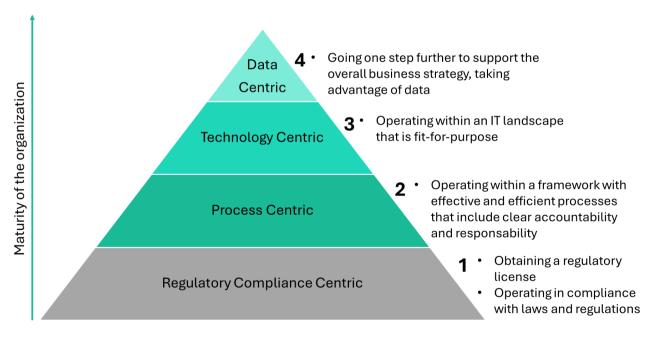
## The Digital Push in Modern Banking

Banks have started to move their priorities toward digital transformation. Recent surveys show that 36% of banks prioritize internal IT systems modernization. Another **32%** focus on digital channels and data analytics stacks <sup>2</sup>. Banks need this digital push to optimize operations and meet customer's changing expectations.

## **Key Drivers of Back-Office Transformation**

Multiple factors push the transformation of back-office operations forward. Back-office employees spend 71% of their time on service activities <sup>1</sup>. This heavy investment in service-related tasks makes it vital for banks to optimize their operations through digital transformation.

Back-office operations show a 27% gap between expected and actual productivity. This equals about 115 minutes of work time per day, per employee 1. These efficiency gaps, combined with growing regulatory pressures and customer demands for faster service, push banks to adopt complete back-office digitalization.



## The back-office transformation

## **Technology Infrastructure Modernization**

Banking infrastructure modernization shows a radical alteration toward cloud-first, AI-driven operations. These technologies reshape back-office operations in fascinating ways.

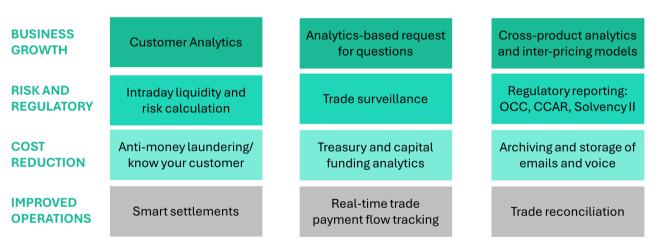
## **Cloud Computing and Banking Operations**

Cloud adoption has become the life-blood of banking transformation. Financial services executives (89%) consider cloud computing vital for business transformation <sup>3</sup>. Banks can save approximately 20% to 65% by running their data workloads in the cloud <sup>3</sup>.

Cloud adoption brings several advantages:

- Flexible computing resources with pay-as-you-go models
- Boosted disaster recovery capabilities
- Streamlined processes
- Lower infrastructure maintenance costs

## Impact of Cloud Computing on the Banking Industry



## **BANKING IMPACT**

## AI and Machine Learning Implementation

AI and machine learning transform our back-office processes effectively. Core banking activities show productivity improvements of **30% to 90%** with AI implementation <sup>4</sup>. Post-trade services now use AI to read corporate action documentation and evaluate implications for clients and products <sup>4</sup>.

#### **Data Analytics and Process Automation**

Data analytics implementation delivers substantial operational improvements. Automation relieves almost **50%** of the core team from their current back-office tasks 5. IT architecture improvements enable smaller operational units to handle value-adding tasks efficiently 5.

Process automation delivers remarkable results in data management. Analytics platforms now run processes **85 times faster** with **90% fewer errors** <sup>6</sup>. This change centralizes information that was scattered in emails, spreadsheets, and systems. The result shows substantial cost savings and boosted workforce productivity <sup>Z</sup>.

## Security and Compliance in Digital Banking

Our back-office digitalization efforts have picked up speed, and securing our digital infrastructure is now crucial. Recent studies show that cyberattacks against banks have reached unprecedented levels. Large-scale attacks are becoming more realistic than ever before <sup>8</sup>.

## **Regulatory Framework for Digital Operations**

Financial institutions are investing heavily in compliance as regulatory oversight evolves. Banks experience 80% more operational risk incidents than other industries <sup>9</sup>. We have created complete frameworks that govern digital operations to tackle these challenges. The Swiss Financial Sector Cyber Security Center (Swiss FS-CSC) now welcomes all FINMA-authorized banks and financial institutions <sup>8</sup>.

## **Cybersecurity Measures and Risk Management**

User error causes 70% of cyber attacks in our digital transformation trip <sup>2</sup>. We have implemented strong security measures to curb these threats:

- Advanced encryption protocols for data protection
- Multi-factor authentication systems
- Live security analytics for threat detection
- Regular crisis scenario exercises

• Complete employee training programs

#### **Data Privacy and Protection Protocols**

Digital banking services have intensified our steadfast dedication to data privacy. Data breaches can cost an average of CHF 3.96 million worldwide 10. Companies with well-laid-out incident response plans save approximately CHF 2.37 million compared to those without such protocols 10.

We are implementing stringent data protection measures that line up with global standards as threats evolve. Financial frauds made up **35.4%** of cybercrime complaints in the first half of 2022 <sup>11</sup>. Our back office digital transformation initiatives integrate automated security protocols. These protocols assess and store security data live <sup>11</sup>.

## **Measuring Digital Transformation Success**

Banks need a detailed framework of metrics and indicators to measure success in back-office digitalization. Research shows that unclear goals and poor progress tracking cause 70% of digital initiatives to fail <sup>12</sup>.

# 8 DIGITAL TRANSFORMATION KPIS TO TRACK YOUR ENTREPRISE PROGRESS IN 2025



## **Key Performance Indicators (KPIs)**

Digital transformation success depends on well-defined KPIs. Half of all businesses don't set proper metrics to track their digital transformation progress <u>12</u>. Our framework has these core indicators:

• Digital adoption rates and channel migration

- Operational efficiency metrics
- Process automation effectiveness
- Employee productivity indicators
- Risk and compliance measurements

#### **Cost-Benefit Analysis and ROI**

Banks that implement digital transformation can cut operational costs by 60% to 70% compared to traditional systems 13. Digital banks serve 2-3 times more customers per employee than traditional banks 13.

Our digital initiatives are showing strong returns. Moving just 20% of transactions to digital channels generates operational savings of 10-25% in gross margin <sup>14</sup>.

#### **Customer Satisfaction Metrics**

Customer satisfaction measurement happens on multiple levels. Net Promoter Score (NPS) stands out as our main metric for retail banking satisfaction <u>15</u>. Customer Effort Score (CES) helps us assess our service's accessibility. Customer Service Satisfaction (CSS) measures how well we interact with clients <u>15</u>.

We track success with a detailed digital index that covers daily banking, lending, and savings <u>16</u>. This method lets us measure both financial and non-financial effects of our back-office digital changes.

Data shows that higher digital adoption leads to better customer satisfaction 17. Regular monitoring of these metrics ensures our back-office digital efforts create real value for operations and customers alike.

## **FORFIRM's Approach**

FORFIRM's approach to digitalize back-office processes for banking clients is designed to streamline operations, reduce manual work, and improve overall efficiency. This process ensures smooth integration of new digital solutions into existing structures while maintaining compliance and improving customer service. **1. Existing Systems (or Legacy) Mapping:** understand and document the current back-office systems, workflows, and processes, through:

- System Audit: Perform a comprehensive analysis of existing legacy systems and technologies used within the bank's back office.
- Process Mapping: Identify key workflows, bottlenecks, redundancies, and areas where automation can be applied.
- Data Flow Analysis: Evaluate how data moves between departments, systems, and platforms to ensure compatibility with new systems.

**2. Implementing New Processes in CRM:** incorporate digital solutions into the bank's CRM system to enhance back-office functionalities and customer-facing services, through:

- CRM Integration: Work with the bank's CRM system to incorporate new workflows and processes, ensuring smooth data flow between front-end and back-end operations.
- Customization: Tailor CRM functionalities to meet specific needs of the bank's operations, including process automation, data management, and communication.
- Testing & Optimization: Perform initial testing to ensure CRM is fully functional and optimized for the new processes.

**3. Front-to-Back Business Process Automation:** automate processes from front-end customer interactions to back-end operational tasks, improving efficiency and reducing manual workloads, through:

- Process Identification: Identify repetitive tasks and workflows across departments that can be automated (e.g., account creation, data entry, transaction processing).
- Automation Tools: Implement Robotic Process Automation (RPA) or other automation tools to streamline these processes.
- End-to-End Automation: Link front-office customer interaction tools with back-office systems to automate data entry, document processing, approvals, and more.

**4. Activation of Processes on New Accounts:** ensure that new processes and systems are activated seamlessly for new accounts and customers, through:

- Onboarding Integration: Integrate automated processes into the account creation workflow, allowing new accounts to be set up quickly and accurately.
- Data Migration: Transfer relevant data from legacy systems to new digital systems, ensuring consistency and accuracy across platforms.
- Verification & Testing: Validate that new processes are functioning correctly with test accounts before full implementation.

**5. Change Management Governance**: ensure smooth adaptation to the digitalized systems through effective change management and governance, through:

- Stakeholder Engagement: Engage key stakeholders throughout the transformation process to ensure buy-in and alignment with business objectives.
- Training Programs: Provide comprehensive training for employees on the new systems, tools, and processes to ensure a smooth transition.
- Governance Framework: Establish governance structures to oversee the implementation, ensuring compliance with regulations and business rules.

**6. Follow-Up Tasks, Management, and Monitoring:** ensure continuous improvement and operational efficiency through monitoring, feedback loops, and ongoing management, through:

- System Monitoring: Continuously monitor the performance of the new systems, ensuring that they meet operational goals and service-level agreements (SLAs).
- Feedback Loops: Collect feedback from users to identify any issues or areas for further optimization.
- Ongoing Support: Provide ongoing technical support to address any system errors or performance issues that arise after implementation.
- Performance Reporting: Regularly report on system performance, ROI, and operational improvements.

# Conclusion

Digital transformation is revolutionizing how modern banks manage their back-office operations. Our comprehensive analysis shows that banks can reduce operational costs by 60-70% and double their customer-to-employee ratios by embracing digital solutions.

Several key insights have emerged from this study:

- Banks can save 20-65% on data workloads by modernizing their infrastructure with cloud computing.
- Core banking productivity increases by 30-90% with the adoption of AI and machine learning.
- Process automation enables 50% of back-office staff to focus on more value-adding tasks.
- Robust security frameworks help protect against growing cyber threats.
- Clear success metrics help track the progress of digital transformation initiatives.

Banks that embrace digital transformation experience significant improvements in operational efficiency, security, and customer satisfaction. A 20% shift to digital channels results in 10-25% savings in operational costs alone. These findings demonstrate that back-office digitalization provides more than just cost savings—it strengthens and streamlines operations, ensuring security and regulatory compliance are maintained.

FORFIRM can support banking clients in digitalizing their back-office processes by ensuring:

- Legacy Systems Mapping: A thorough audit and mapping of existing systems to identify areas for digital transformation.
- **CRM Integration**: Seamless integration of new back-office processes into the CRM, improving operational efficiency and customer service.
- Automated Processes: Full automation of front-to-back office processes, enhancing efficiency and reducing errors.
- **New Account Activation**: Quick and seamless activation of new accounts with integrated digital workflows, ensuring a smooth customer experience.
- **Change Management**: A well-structured change management plan that helps staff adopt new systems and ensures a smooth transition.



• **Continuous Monitoring**: Ongoing support, monitoring, and optimization to ensure long-term success and continuous improvement.

By partnering with **FORFIRM**, banks can implement a digital transformation strategy that not only drives cost reductions and operational efficiency but also positions them for long-term success in the rapidly evolving banking landscape.

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